## Appendix B

## U.S. Commerce and Europe: A Country-by-Country Comparison

## Austria \& the United States

 other deals.


FDI position based on a historic-cost basis, 2000-2016.

## \$3.8 bn

U.S. Goods Exports to Austria, 2016
2.3\% The U.S. supplied $2.3 \%$ of Austria's total imports...
10.5\% ...but the U.S. share increases to $10.5 \%$ when intra-EU trade is excluded from the total.

## \$10.9 bn

## U.S. Goods Imports from Austria, 2016

6.3\% The U.S. received $6.3 \%$ of the total goods Austria exported to the world...
21.3\% ...but the U.S. share increases to $21.3 \%$ when intra-EU trade is excluded from the total.

Top Five U.S. Goods Imports from Austria (\$ millions)


Top State Trade Partners Imports of Goods (\$ millions)


## \$1.5 bn

## [20)

Trade in Services

## $\$ 1.6$ bn

U.S. Services Imports from Austria, 2016

## Belgium \& the United States

United States in Belgium

$$
129,642
$$

created by trade flows, indirect employment effects through distributors or suppliers, or via non-equity arrangements such as strategic alliances, joint ventures, or other deals.

## \$55.8 bn

## Foreign Direct Investment (FDI), 2016

## \$79.9 bn

## Foreign Direct Investment (FDI), 2016

U.S. direct investments in Belgium are heavily concentrated in manufacturing, notably in the chemicals manufacturing industry, which makes up almost one third of U.S. FDI in Belgium. Similarly, the manufacturing sector accounts for 70\% of Belgium's FDI in the U.S. Belgian affiliates employed an estimated 24,000 more workers in the U.S. than U.S. affiliates employed in Belgium. However, value added by U.S. affiliates in Belgium totaled $\$ 22.6$ billion in 2016, $40 \%$ more than that of Belgium's affiliates in the U.S
U.S. FDI Position in Belgium

Billion \$


Belgium FDI Position in the U.S.
Billion \$


FDI position based on a historic-cost basis, 2000-2016.

## \$32.1 bn

## U.S. Goods Exports to Belgium, 2016

8.1\% The U.S. supplied 8.1\% of Belgium's total imports...
$22.1 \%$...but the U.S. share increases to 22.1\% when intra-EU trade is excluded from the total.

Top Five U.S. Goods Exports to Belgium (\$ millions)


Top State Trade Partners Exports of Goods (\$ millions)

| 1 | 2 | 3 | 4 | 5 |
| :---: | :---: | :---: | :---: | :---: |
| $\mathbf{4 , 3 4 3 . 5}$ | $\mathbf{3 , 6 6 0 . 2}$ | $2,955.7$ | $\mathbf{1 , 5 0 1 . 2}$ | $\mathbf{1 , 2 9 5 . 4}$ |
| New York | Texas | California | Illinois | Tennessee |

## \$17.0 bn

## U.S. Goods Imports from Belgium, 2016

5.8\% The U.S. received $5.8 \%$ of the total goods Belgium exported to the world...
20.9\% ...but the U.S. share increases to 20.9\% when intra-EU trade is excluded from the total.

Top Five U.S. Goods Imports from Belgium (\$ millions)


Top State Trade Partners Imports of Goods (\$ millions)

| $\mathbf{1}$ | $\mathbf{2}$ | $\mathbf{3}$ | $\mathbf{4}$ | $\mathbf{5}$ |
| :---: | :---: | :---: | :---: | :---: |
| $4,225.2$ | $1,368.9$ | $1,175.7$ | $1,093.8$ | $1,060.6$ |
| New York | Kentucky | Illinois | New Jersey | Texas |

## \$5.9 bn

U.S. Services Exports to Belgium, 2016

## \$5.8 bn

U.S. Services Imports from Belgium, 2016

## Bulgaria \& the United States

 other deals.

## \$0.5 bn

Foreign Direct Investment (FDI), 2016

## \$0.0 bn

## Foreign Direct Investment (FDI), 2014*

America's investment base in Bulgaria is relatively small, and foreign affiliate sales totaled just $\$ 2.4$ billion in 2016, according to estimates. U.S. affiliates in Bulgaria employed approximately 10,000 workers, according to 2016 estimates, more than doubling the amount of jobs since 2012 and placing Bulgaria 6th among the EU13 in terms of employment.
U.S. FDI Position in Bulgaria


FDI position based on a historic-cost basis, 2000-2016.
Note: Dotted line indicates that data has been suppressed for a particular year to avoid disclosure of individual company data. *Latest year of available data

Bulgaria FDI Position in the U.S.
Billion \$


## \$269 m

U.S. Goods Exports to Bulgaria, 2016
0.8\% The U.S. supplied 0.8\% of Bulgaria's total imports...
2.3\% ...but the U.S. share increases to 2.3\% when intra-EU trade
is excluded from the total.

Top Five U.S. Goods Exports to Bulgaria (\$ millions)


Top State Trade Partners Exports of Goods (\$ millions)

| 1 | 2 | 3 | 4 | 5 |
| :---: | :---: | :---: | :---: | :---: |
| 47.7 | 35.4 | 31.3 | 13.9 | 10.3 |
| Texas | California | Illinois | Georgia | Ohio |

1.2\% The U.S. received 1.2\% of the total goods Bulgaria exported to the world... we world

## \$604 m

## U.S. Goods Imports from Bulgaria, 2016

3.8\% ...but the U.S. share increases to 3.8\% when intra-EU trade is excluded from the total.

Top Five U.S. Goods Imports from Bulgaria (\$ millions)


Top State Trade Partners Imports of Goods (\$ millions)

| $\mathbf{1}$ | $\mathbf{2}$ | $\mathbf{3}$ | $\mathbf{4}$ | $\mathbf{5}$ |
| :---: | :---: | :---: | :---: | :---: |
| 75.3 | 54.9 | 40.4 | 37.5 | 36.7 |
| New York | New Jersey | California | Michigan | Illinois |

## \$442 m

U.S. Services Exports to Bulgaria, 2016

## \$556 m

U.S. Services Imports from Bulgaria, 2016
On a global level, Croatia's total outward direct investment position is about one-fifth the size of its inward FDI position. U.S. firms have a small investment base in Croatia, with just over $\$ 600$ million of assets in 2016. U.S. foreign affiliates in Croatia employed an estimated 1,530 workers in 2016, ranking 11th among the EU13 countries. Meanwhile, Croatian investment in the U.S. is rather small, with roughly $\$ 4$ million in foreign affiliate assets in 2016. Croatian foreign direct investment in the U.S. directly supported fewer than 50 jobs.

World FDI Position in Croatia


Croatia Outward FDI Position with the World Billion \$

FDI position based on a historic-cost basis, 2000-2016.
Note: Due to lack of available data for U.S.-Croatia FDI trends, global outward and inward FDI stock were used.
\$286 m
U.S. Goods Exports to Croatia, 2016
1.0\% The U.S. supplied
1.0\% of Croatia's total imports...
4.1\% ...but the U.S. share increases to 4.1\%
when intra-EU trade is excluded from the total.

Top Five U.S. Goods Exports to Croatia (\$ millions)


Top State Trade Partners Exports of Goods (\$ millions)

| 1 | 2 | 3 | 4 | 5 |
| :---: | :---: | :---: | :---: | :---: |
| 80.5 | 26.5 | 24 | 21.9 | 18.6 |
| Virginia | Illinois | California | West | Texas |
|  |  |  |  | Virginia |

3.6\% The U.S. received 3.6\% of the total goods Croatia exported to the world...

## \$510 m

## U.S. Goods Imports from Croatia, 2016

Top Five U.S. Goods Imports from Croatia (\$ millions)


Top State Trade Partners Imports of Goods (\$ millions)
U.S. Services Exports to Croatia, 2016
\$256 m
U.S. Services Imports from Croatia, 2016

## Cyprus \& the United States

 other deals.


Note: Dotted line indicates that data has been suppressed for a particular year to avoid disclosure of individual company data.

2.0\% The U.S supplied 2.0\% of Cyprus's total imports..
5.9\% ...but the U.S. share increases to $5.9 \%$ when intra-EU trade is excluded from the total.

Top Five U.S. Goods Exports to Cyprus (\$ millions)


Top State Trade Partners Exports of Goods (\$ millions)

| 1 | 2 | 3 | 4 | 5 |
| :---: | :---: | :---: | :---: | :---: |
| 72.8 | 37.5 | 15.4 | 12.3 | 4.9 |
| Wisconsin | Texas | Missouri | California | Louisiana |

2.2\% The U.S. received $2.2 \%$ of the total goods Cyprus exported to the world...
U.S. Goods Imports from Cyprus, 2016

## \$53 m

4.1\% ...but the U.S. share increases to 4.1\% when intra-EU trade is excluded from the total.

Top Five U.S. Goods Imports from Cyprus (\$ millions)


Top State Trade Partners Imports of Goods (\$ millions)

| 1 | 2 | 3 | 4 | 5 |
| :---: | :---: | :---: | :---: | :---: |
| 22.3 | 6.1 | 5.9 | 4.2 | 4.1 |
| Idaho | New York | New Jersey | California | Maryland |

## \$160 m

## U.S. Services Imports from Cyprus, 2015*

## Czech Republic \& the United States

United States in Czech Republic

96,084


Czech Republic in the United States

## $<50$

Jobs directly supported by majority-owned affiliates. Estimates for 2016. Total U.S.-related jobs are likely to be higher, because these figures do not include jobs created by trade flows, indirect employment effects through distributors or suppliers, or via non-equity arrangements such as strategic alliances, joint ventures, or other deals.

## \$5.5 bn

## Foreign Direct Investment (FDI), 2016

## \$0.1 bn

## Foreign Direct Investment (FDI), 2016

America's investment base in the Czech Republic is small, but has risen by $50 \%$ over the past ten years to $\$ 5.5$ billion in 2016. This is down from a peak of $\$ 6.4$ billion in 2013, but still is significantly larger than investment by Czech Republic firms in the U.S. Value added by U.S.-owned foreign affiliates totaled an estimated $\$ 5.4$ billion. Estimated affiliate employment in the Czech Republic is among the highest in eastern Europe, with American firms employing an estimated 96,084 workers in 2016, roughly 2,000 more than the year before. In contrast, the Czech Republic's investment in the U.S. is rather small.
U.S. FDI Position in Czech Republic Billion \$

Czech Republic FDI Position in the U.S.
Billion \$

FDI position based on a historic-cost basis, 2000-2016

## \$2.0 bn

U.S. Goods Exports to Czech Republic, 2016

| $1.5 \%$ | The U.S. supplied <br> 1.5\% of Czech | $6.7 \%$ |
| :--- | :--- | :--- |
| Republic's total increases to $6.7 \%$ <br> imports...  <br>  when intra-EU trade <br> is excluded from the <br> total.. |  |  |

Top Five U.S. Goods Exports to Czech Republic (\$ millions)


Top State Trade Partners Exports of Goods (\$ millions)

| 1 | 2 | 3 | 4 | 5 |
| :---: | :---: | :---: | :---: | :---: |
| 282.3 | 166.5 | 161.8 | 110 | 103.7 |
| Texas | California | New York | Wisconsin | Florida |

Trade in
Goods

## \$4.4 bn

## U.S. Goods Imports from Czech Republic, 2016

2.2\% The U.S. received $2.2 \%$ of the total goods Czech Republic exported to the world...
13.3\% ...but the U.S. share increases to $13.3 \%$ when intra-EU trade is excluded from the total.

Top Five U.S. Goods Imports from Czech Republic (\$ millions)


Top State Trade Partners Imports of Goods (\$ millions)

| 1 | 2 | 3 | 4 | 5 |
| :---: | :---: | :---: | :---: | :---: |
| 566.5 | 361.5 | 323.9 | 294.7 | 222.9 |
| South | Texas | Pennsyl- | California | Alabama |
| Carolina |  |  |  |  |

United States in Denmark

## 41,616



Denmark in the United States

38,046

Jobs directly supported by majority-owned affiliates. Estimates for 2016. Total U.S.-related jobs are likely to be higher, because these figures do not include jobs
created by trade flows, indirect employment effects through distributors or suppliers, or via non-equity arrangements such as strategic alliances, joint ventures, or other deals.

## $\$ 13.6$ bn

## Foreign Direct Investment (FDI), 2016

## \$18.2 bn

## Foreign Direct Investment (FDI), 2016

Bilateral investment between the U.S. and Denmark was relatively equal in 2014, with Denmark investing only $\$ 300$ million more in the U.S. than what the U.S. invested in Denmark. However, in the past few years, Demark's investment in the U.S. has soared, while U.S. investment in Demark has remained relatively flat. In 2016, affiliate sales in the U.S. market were an estimated $\$ 25.4$ billion while U.S. foreign affiliate sales in Denmark were $\$ 19.4$ billion. However, the affiliate employment balance favors Denmark, with U.S. affiliates in Denmark employing 3,570 more people than Danish affiliates in the U.S., according to estimates.
U.S. FDI Position in Denmark

Billion \$
20


Denmark FDI Position in the U.S.
Billion \$


FDI position based on a historic-cost basis, 2000-2016.

$\begin{array}{ll}\text { 2.7\% } & \text { The U.S. supplied } \\ & \text { 2.7\% of Denmark's }\end{array}$ 2.7\% of Denmark's
total imports...
9.5\% ...but the U.S. share increases to 9.5\% when intra-EU trade is excluded from the total.

Top Five U.S. Goods Exports to Denmark (\$ millions)


Top State Trade Partners Exports of Goods (\$ millions)

| 1 | 2 | 3 | 4 | 5 |
| :---: | :---: | :---: | :---: | :---: |
| 312.6 | 191.8 | 150.2 | 140.8 | 130.8 |
| California | Florida | North <br> Carolina | Texas | New Jersey |

8.2\% The U.S. received $8.2 \%$ of the total goods Denmark exported to the world...

## \$7.9 bn

## U.S. Goods Imports from Denmark, 2016

21.1\% ...but the U.S. share increases to $21.1 \%$ when intra-EU trade is excluded from the total.

Top Five U.S. Goods Imports from Denmark (\$ millions)


Top State Trade Partners Imports of Goods (\$ millions)

| 1 | 2 | 3 | 4 | 5 |
| :---: | :---: | :---: | :---: | :---: |
| $3,256.2$ | 922.9 | 325.5 | 286.4 | 262.5 |
| Indiana | New Jersey | California | Texas | North |
|  |  |  |  | Carolina |

U.S. Services Exports to Denmark, 2016

## \$2.7 bn

U.S. Services Imports from Denmark, 2016

## Estonia \& the United States

 other deals.

## \$0.1 bn

## Foreign Direct Investment (FDI), 2016



## \$0.0 bn

## Foreign Direct Investment (FDI), 2015*

America's direct investment base in Estonia is one of the smallest of the EU13. U.S. affiliates employed an estimated 4,080 people in 2016, placing Estonia 8th among the EU13 in terms of employment. Expectations that U.S. investment in Estonia would increase as the Baltic states emerge as a key gateway to eastern Europe and beyond have not yet materialized, in part due to chilly relations with Russia, including Western sanctions and Russian counter-sanctions. But Estonia's digital economy holds some attraction for U.S. companies.
U.S. FDI Position in Estonia


Estonia FDI Position in the U.S.
Billion \$
Bilion \$
0.20
0.15


FDI position based on a historic-cost basis, 2000-2016.
Note: Dotted line indicates that data has been suppressed for a particular year to avoid disclosure of individual company data. *Latest year of available data

## \$0.3 bn

U.S. Goods Exports to Estonia, 2016
1.3\% The U.S. supplied
1.3\% of Estonia's 1.3\% of Estonia's total imports...
$7.0 \%$...but the U.S. share increases to 7.0\%
when intra-EU trade is excluded from the total.

Top Five U.S. Goods Exports to Estonia (\$ millions)


Top State Trade Partners Exports of Goods (\$ millions)

| 1 | 2 | 3 | 4 | 5 |
| :---: | :---: | :---: | :---: | :---: |
| 38 | 27.3 | 15.1 | 14.2 | 13.2 |
| California | New York | Maryland | New Jersey | Texas |

## \$1.0 bn

## U.S. Goods Imports from Estonia, 2016

2.7\% The U.S. received 2.7\% of the total goods Estonia exported to the world...
$10.2 \%$...but the U.S. share increases to 10.2\% when intra-EU trade is excluded from the total.

Top Five U.S. Goods Imports from Estonia (\$ millions)


Top State Trade Partners Imports of Goods (\$ millions)
1
675.4
675.4
2
22.5
Minnesota
3
21.5
21.5
Massachu-
setts

## \$0.1 bn

lat
Trade in Services

## \$0.1 bn

U.S. Services Imports from Estonia, 2016


FDI position based on a historic-cost basis, 2000-2016.

## $\$ 1.6$ bn

U.S. Goods Exports to Finland, 2016
2.4\% The U.S. supplied 2.4\% of Finland's total imports...
8.8\% ...but the U.S. share increases to 8.8\% when intra-EU trade is excluded from the total.


## \$4.6 bn

## U.S. Goods Imports from Finland, 2016

7.6\% The U.S. received 7.6\% of the total goods Finland exported to the world... is
op Five U.S. Goods Imports from Finland (\$ millions)


Top State Trade Partners Imports of Goods (\$ millions)

| 1 | 2 | 3 | 4 | 5 |
| :---: | :---: | :---: | :---: | :---: |
| 817.8 | 516.1 | 435.6 | 408.3 | 204 |
| Pennsylva- <br> nia |  |  | New Jersey | Maryland |
| Florida | Wisconsin |  |  |  |

## \$2.1 bn

U.S. Services Exports to Finland, 2016

## \$2.5 bn

U.S. Services Imports from Finland, 2016

## France \& the United States

 other deals.

## \$78.1 bn

## Foreign Direct Investment (FDI), 2016

## \$252.9 bn

## Foreign Direct Investment (FDI), 2016

The direct investment balance favors the U.S., with U.S. investment in France ( $\$ 78.1$ billion) just $31 \%$ of total French investment in the U.S. in 2016 ( $\$ 252.9$ billion). The U.S. is a significant market for French firms, with U.S. affiliates of French firms recording an estimated $\$ 284$ billion in sales during 2016. The manufacturing sector makes up almost half, or $\$ 118$ billion, of French FDI in the U.S. In terms of jobs, U.S. and French affiliates combined employed over 1 million workers, with the employment balance favoring the U.S. by about 200,000 jobs, according to 2016 estimates. The Paris region is the 2nd largest source of onshored jobs to America of all European metro regions.
U.S. FDI Position in France

## Billion \$ <br> 

France FDI Position in the U.S.
Billion \$


FDI position based on a historic-cost basis, 2000-2016.

## \$31.1 bn

## U.S. Goods Exports to France, 2016

5.7\% The U.S. supplied 5.7\% of France's total imports...
18.6\% ...but the U.S. share increases to 18.6\% when intra-EU trade is excluded from the total.

Top Five U.S. Goods Exports to France (\$ millions)


Top State Trade Partners Exports of Goods (\$ millions)

| 1 | 2 | 3 | $\mathbf{4}$ | $\mathbf{5}$ |
| :---: | :---: | :---: | :---: | :---: |
| $\mathbf{2 , 9 8 5 . 2}$ | $\mathbf{2 , 8 3 2 . 7}$ | $\mathbf{2 , 4 4 0 . 4}$ | $\mathbf{2 , 2 8 8}$ | $\mathbf{1 , 9 5 3 . 3}$ |
| California | Kentucky | Texas | New York | Connecticut |

7.3\% The U.S. received 7.3\% of the total goods France exported to the world... <br> \section*{\$46.7 bn <br> \section*{\$46.7 bn <br> <br> U.S. Goods Imports from France, 2016} <br> <br> U.S. Goods Imports from France, 2016}
18.0\% ...but the U.S. share increases to 18.0\% when intra-EU trade is excluded from the total.

Top Five U.S. Goods Imports from France (\$ millions)


Top State Trade Partners Imports of Goods (\$ millions)

| 1 | 2 | 3 | 4 | 5 |
| :---: | :---: | :---: | :---: | :---: |
| $7,321.9$ | 3,871 | $3,463.1$ | $3,268.3$ | $2,851.2$ |
| New York | California | New Jersey | Florida | Texas |

## $\$ 16.5$ bn

## U.S. Services Imports from France, 2016

## Germany \& the United States



FDI position based on a historic-cost basis, 2000-2016.

## \$49.4 bn

U.S. Goods Exports to Germany, 2016
4.6\% The U.S. supplied 4.6\% of Germany's total imports...
13.6\% ...but the U.S. share increases to $13.6 \%$ when intra-EU trade is excluded from the total.

Top Five U.S. Goods Exports to Germany (\$ millions)


Top State Trade Partners Exports of Goods (\$ millions)

| 1 | 2 | 3 | 4 | (5 |
| :---: | :---: | :---: | :---: | :---: |
| 5,352.4 | 3,744.9 | $3,412.8$ | $3,193.7$ | $2,771.5$ |
| California | South | Texas | Alabama | Illinois |
|  | Carolina |  |  |  |

8.9\% The U.S. received 8.9\% of the total goods Germany exported to the world...

## $\$ 114.1$ bn

## U.S. Goods Imports from Germany, 2016

21.4\% ...but the U.S. share increases to 21.4\% when intra-EU trade is excluded from the total.

Top Five U.S. Goods Imports from Germany (\$ millions)


Top State Trade Partners Imports of Goods (\$ millions)

| 1 | 2 | 3 | 4 | 5 |
| :---: | :---: | :---: | :---: | :---: |
| $13,772.5$ | $11,204.7$ | $6,724.5$ | $6,593.6$ | $5,940.1$ |
| Georgia | California | Texas | South | New Jersey |
|  |  |  | Carolina |  |

## \$31.6 bn

U.S. Services Exports to Germany, 2016
rat
Services

## \$33.4 bn

U.S. Services Imports from Germany, 2016

年 (
 other deals.

## \$0.6 bn

## Foreign Direct Investment (FDI), 2016

## \$0.7 bn

## Foreign Direct Investment (FDI), 2016

Greece's economic woes were reflected in its transatlantic commercial links, but investment ties are on the rebound. In 2016, America's foreign direct investment position in Greece was $\$ 628$ million, a slight increase from the prior year. Greece's FDI position in the U.S. also improved slightly in 2016 to $\$ 684$ million. Estimated U.S. affiliate sales in Greece of just $\$ 5.6$ billion in 2016 ranked among the lowest in the EU.
U.S. FDI Position in Greece


Greece FDI Position in the U.S.


FDI position based on a historic-cost basis, 2000-2016.
Note: Dotted line indicates that data has been suppressed for a particular year to avoid disclosure of individual company data.

## \$0.7 bn

U.S. Goods Exports to Greece, 2016
1.5\% The U.S. supplied 1.5\% of Greece's total imports...
3.3\% but the U.S. Share when intra-EU trade is excluded from the total.

Top Five U.S. Goods Exports to Greece (\$ millions)


Top State Trade Partners Exports of Goods (\$ millions)

| 1 | 2 | 3 | 4 | 5 |
| :---: | :---: | :---: | :---: | :---: |
| 154.9 | 96.5 | 84.5 | 41.1 | 40 |
| Pennsylva- | Texas | California | New York | New Jersey |

Trade in Goods

## \$1.2 bn

U.S. Goods Imports from Greece, 2016
4.3\% The U.S. received 4.3\% of the total goods Greece exported to the world...
9.8\% ...but the U.S. share increases to 9.8\% when intra-EU trade is excluded from the total.

Top Five U.S. Goods Imports from Greece (\$ millions)


Top State Trade Partners Imports of Goods (\$ millions)

| 1 | 2 | 3 | 4 | 5 |
| :---: | :---: | :---: | :---: | :---: |
| 168 | 137.5 | 116.6 | 111.5 | 100.8 |
| New York | New Jersey | Texas | North | California |
|  |  |  | Carolina |  |

## \$2.9 bn

## U.S. Services Imports from Greece, 2016

## Hungary \& the United States

 other deals.

## \$6.6 bn

## Foreign Direct Investment (FDI), 2016

## \$11.5 bn

Foreign Direct Investment (FDI), 2016
America's investment base in Hungary amounted to $\$ 6.6$ billion on a historic-cost basis in 2016, down from its peak position of $\$ 7.5$ billion in 2012. Affiliate employment in Hungary ranked third among EU13 countries. Value added by U.S.-owned affiliates totaled an record $\$ 15.2$ billion according to estimates. Meanwhile, Hungarian investment in the U.S. was $\$ 11.5$ billion in 2016, far below its peak of $\$ 70.7$ billion in 2009.
U.S. FDI Position in Hungary


Hungary FDI Position in the U.S.
Billion \$


FDI position based on a historic-cost basis, 2000-2016

## \$1.8 bn

U.S. Goods Exports to Hungary, 2016
1.9\% The U.S. supplied 1.9\% of Hungary's total imports...
8.5\% ...but the U.S. share increases to 8.5\% when intra-EU trade
is excluded from the total.

Top Five U.S. Goods Exports to Hungary (\$ millions)


Top State Trade Partners Exports of Goods (\$ millions)

| 11 | 2 | 3 | 4 | 5 |
| :---: | :---: | :---: | :---: | :---: |
| 330 | 175.3 | 160.1 | 143.6 | 113.5 |
| California | Texas | Ohio | Georgia | South |
|  |  |  |  | Carolina |

## \$5.3 bn

Trade in Goods
U.S. Goods Imports from Hungary, 2016
2.9\% The U.S. received 2.9\% of the total goods Hungary exported to the world...
 .
15.6\% ...but the U.S. share increases to 15.6\% when intra-EU trade is excluded from the total.

Top Five U.S. Goods Imports from Hungary (\$ millions)


Top State Trade Partners Imports of Goods (\$ millions)

| 1 | 2 | 3 | 4 | 5 |
| :---: | :---: | :---: | :---: | :---: |
| 596.3 | 563.9 | 485.8 | 470.2 | 261.9 |
| California | South | Georgia | Texas | Michigan |

U.S. Services Exports to Hungary, 2016

## \$0.9 bn

U.S. Services Imports from Hungary, 2016

## | \| 틀 Ireland \& the United States

 other deals.

## \$387.1 bn

## Foreign Direct Investment (FDI), 2016

## \$85.5 bn

## Foreign Direct Investment (FDI), 2016

The investment balance favors Ireland, with U.S. investment in Ireland totaling some $\$ 387.1$ billion in 2016 versus $\$ 85.5$ billion of Ireland's investment in the U.S. Value added by U.S. affiliates in Ireland totaled an estimated $\$ 90.2$ billion in 2016, more than double the gross product of affiliates of Irish firms operating in the U.S. However, affiliate employment favored the United States, with Ireland's affiliates employing over 100,000 more people than affiliates of U.S. firms, according to estimates.
U.S. FDI Position in Ireland


Ireland FDI Position in the U.S.
Billion \$


FDI position based on a historic-cost basis, 2000-2016.

## $\$ 9.6$ bn

U.S. Goods Exports to Ireland, 2016
17.9\% The U.S. supplied 17.9\% of Ireland's total imports...
51.4\% ...but the U.S. share increases to 51.4\% when intra-EU trade is excluded from the total.

Top Five U.S. Goods Exports to Ireland (\$ millions)


Top State Trade Partners Exports of Goods (\$ millions)

| 1 | 2 | 3 | 4 | 5 |
| :---: | :---: | :---: | :---: | :---: |
| $1,941.7$ | $1,131.4$ | 948.6 | 459.6 | 454.4 |
| Washington | California | Massachu- <br> setts | Penn- <br> sylvania | Carolina |

Trade in Goods

## \$45.5 bn

U.S. Goods Imports from Ireland, 2016
26.9\% The U.S. received $26.9 \%$ of the total goods Ireland exported to the world...
53.5\% ...but the U.S. share increases to 53.5\% when intra-EU trade is excluded from the total.

Top Five U.S. Goods Imports from Ireland (\$ millions)


Top State Trade Partners Imports of Goods (\$ millions)

| 1 | 2 | 3 | 4 | 5 |
| :---: | :---: | :---: | :---: | :---: |
| $8,398.7$ | 6,625 | $2,996.3$ | $2,693.8$ | $2,152.6$ |
| Indiana | Tennessee | Oregon | Ohio | California |

## \$46.6 bn

U.S. Services Exports to Ireland, 2016

## \$16.9 bn

## U.S. Services Imports from Ireland, 2016

## Italy \& the United States

 other deals.

## \$24.7 bn

## Foreign Direct Investment (FDI), 2016

## $\$ 30.0$ bn

## Foreign Direct Investment (FDI), 2016

While America's FDI position in Italy has stalled since the start of the century, Italian investment in the U.S. has been climbing steadily, up 350\% since 2000. However, Italy benefited more with regards to affiliate sales, assets, value added and employment. For example, value added by U.S affiliates in Italy was three times the amount that affiliates of Italian companies contributed in the U.S. Also, affiliates of U.S.-owned companies supported roughly 140,000 more jobs in Italy than affiliates of Italian multinationals provided in the U.S. according to 2016 estimates.
U.S. FDI Position in Italy


Italy FDI Position in the U.S.
Billion \$


FDI position based on a historic-cost basis, 2000-2016.

## \$16.7 bn

## U.S. Goods Exports to Italy, 2016

3.8\% The U.S. supplied 3.8\% of Italy's total imports..
9.6\% ...but the U.S. share increases to $9.6 \%$
when intra-EU trade is excluded from the total.

Top Five U.S. Goods Exports to Italy (\$ millions)


Top State Trade Partners Exports of Goods (\$ millions)

| 1 | 2 | 3 | 4 | 5 |
| :---: | :---: | :---: | :---: | :---: |
| $1,993.7$ | 1,372 | 1,192 | 907.8 | 906.4 |
| California | Texas | Indiana | New York | Michigan |

## \$45.3 bn

U.S. Goods Imports from Italy, 2016
8.8\% The U.S. received 8.8\% of the total goods Italy exported to the world...
20.0\% ...but the U.S. share increases to 20.0\% when intra-EU trade is excluded from the total.

Top Five U.S. Goods Imports from Italy (\$ millions)


Top State Trade Partners Imports of Goods (\$ millions)

| 1 | 2 | 3 | 4 | 5 |
| :---: | :---: | :---: | :---: | :---: |
| $5,793.5$ | $5,780.4$ | $4,011.3$ | $3,211.2$ | $2,967.8$ |
| New Jersey | New York | California | Michigan | Texas |

## \$11.3 bn

U.S. Services Imports from Italy, 2016

## Latvia \& the United States

United States in Latvia
Jobs directly supported by majority-wned affiliates. Estimates for 2016. Total U.S-related jobs are likely to be higher, because these figures do not include jobs
created by trade flows, indirect employment effects through distributors or suppliers, or via non-equity arrangements such as strategic alliances, joint ventures, or

## \$14.3 bn

## \$1.4 bn

Inward FDI from World, 2016

## Outward FDI to World, 2016

The small country of roughly 2 million people has yet to attract significant foreign direct investment from the United States. However, investment linkages are expected to gradually expand over the next decade. U.S. affiliates supported 1,224 jobs according to 2016 estimates. Although U.S. affiliate employment in Latvia is the lowest among EU13 countries, jobs supported by American firms have increased $75 \%$ since 2013. Not surprisingly, on a global basis Latvia's inward FDI stock significantly exceeds its outward investment stock.

World FDI Position in Latvia


Latvia Outward FDI Position with the World Billion \$


FDI position based on a historic-cost basis, 2000-2016.
Note: Due to lack of available data for U.S.-Latvia FDI trends, global outward and inward FDI stock were used

## \$273 m

U.S. Goods Exports to Latvia, 2016
0.8\% The U.S. supplied
$0.8 \%$ of Latvia's total imports...
4.1\% ...but the U.S. share increases to 4.1\% when intra-EU trade is excluded from the total.

Top Five U.S. Goods Exports to Latvia (\$ millions)


Top State Trade Partners Exports of Goods (\$ millions)

| 1 | 2 | 3 | 4 | 5 |
| :---: | :---: | :---: | :---: | :---: |
| 35.9 | 35.5 | 30.1 | 28.8 | 16.1 |
| California | New York | Texas | Tennessee | Louisiana |

1.5\% The U.S. received 1.5\% 4.9\% ...but the U.S. share of the total goods increases to 4.9\% atvia exported to the world...
increases to 4.9\% when intra-EU trade is excluded from the total.

## \$338 m

## U.S. Goods Imports from Latvia, 2016

Trade in Goods

Top Five U.S. Goods Imports from Latvia (\$ millions)


Top State Trade Partners Imports of Goods (\$ millions)

| 1 | 2 | 3 | 4 | 5 |
| :---: | :---: | :---: | :---: | :---: |
| 46.2 | 45 | 31.5 | 27.6 | 22.3 |
| Maryland | California | New York | Florida | New Jersey |

## \$95 m

U.S. Services Imports from Latvia, 2016

## Lithuania \& the United States



FDI position based on a historic-cost basis, 2000-2016
Note: Due to lack of available data for U.S.-Lithuania FDI trends, global outward and inward FDI stock were used.

## \$0.5 bn

U.S. Goods Exports to Lithuania, 2016
1.3\% The U.S. supplied 1.3\% of Lithuania's total imports...
4.4\% ...but the U.S. share increases to 4.4\% when intra-EU trade is excluded from the total.

Top Five U.S. Goods Exports to Lithuania (\$ millions)


Top State Trade Partners Exports of Goods (\$ millions)

| 1 | 2 | 3 | 4 | 5 |
| :---: | :---: | :---: | :---: | :---: |
| $\mathbf{7 2 . 5}$ | 47 | 39.9 | 31.3 | 29.3 |
| California | New York | Texas | Georgia | Washington |

5.1\% The U.S. received 5.1\% of the total goods Lithuania exported to the world...

## \$1.2 bn <br> Trade in Goods <br> U.S. Goods Imports from Lithuania, 2016

13.1\% ...but the U.S. share increases to 13.1\% when intra-EU trade is excluded from the total.

Top Five U.S. Goods Imports from Lithuania (\$ millions)


Top State Trade Partners Imports of Goods (\$ millions)

| 1 | 2 | 3 | 4 | $\mathbf{5}$ |
| :---: | :---: | :---: | :---: | :---: |
| 93.6 | 80.7 | 72.5 | 52.9 | 37.5 |
| Maryland | Michigan | New Jersey | California | Louisiana |

## \$0.5 bn

U.S. Services Imports from Lithuania, 2016

## Luxembourg \& the United States

 other deals.

## \$607.8 bn

## Foreign Direct Investment (FDI), 2016

## \$417.4 bn

## Foreign Direct Investment (FDI), 2016

Investment between the U.S. and Luxembourg is skewed in favor of Luxembourg. Estimated U.S. foreign affiliate sales in Luxembourg were about 17 times greater than sales of Luxembourg affiliates in the U.S. Although direct investment in the U.S. by Luxembourg-based companies has been increasing in recent years, total affiliate employment has been falling from a peak of 38,300 in 2010 to an estimated 7,140 in 2016. This is in contrast to the $43 \%$ rise in U.S. affiliate employment in Luxembourg since 2010, and explains the large shift in the employment balance from the start of the decade.
U.S. FDI Position in Luxembourg


Luxembourg FDI Position in the U.S.
Billion \$


FDI position based on a historic-cost basis, 2000-2016.

## \$1.5 bn

U.S. Goods Exports to Luxembourg, 2016
7.0\% The U.S.
supplied 7.0\% of Luxembourg's total imports...
30.8\% ...but the U.S. share increases to $30.8 \%$ when intra-EU trade is excluded from the total.

## $\$ 0.5$ bn

U.S. Goods Imports from Luxembourg, 2016
2.7\% The U.S. received 2.7\% of the total goods Luxembourg exported to the world...
15.0\% ...but the U.S. share increases to 15.0\% when intra-EU trade is excluded from the total.

Top Five U.S. Goods Exports to Luxembourg (\$ millions)


100,000

Top State Trade Partners Exports of Goods (\$ millions)

| 1 | 2 | 3 | 4 | 5 |
| :---: | :---: | :---: | :---: | :---: |
| 275.9 | 251 | 231.1 | 140.3 | 118.5 |
| California | New York | Washington | Florida | Texas |

Top Five U.S. Goods Imports from Luxembourg (\$ millions)


Top State Trade Partners Imports of Goods (\$ millions)

| 11 | 2 | 3 | 4 | 5 |
| :---: | :---: | :---: | :---: | :---: |
| 64.3 | 60.2 | 40.4 | 35.4 | 31 |
| New York | Virginia | Georgia <br> Pennsyl- <br> vania | California |  |

## \$2.0 bn

U.S. Services Imports from Luxembourg, 2016

## Malta \& the United States

 other deals.

## \$0.8 bn

## Foreign Direct Investment (FDI), 2016

## $\$ 0.7$ bn

## Foreign Direct Investment (FDI), 2015*

Despite the country's tiny population (just 431,000 people), Malta has attracted a relatively large amount of foreign direct investment from the U.S. The investment position of the U.S. in Malta amounted to $\$ 751$ million in 2016. In addition, American investment supported jobs for roughly 1,530 workers, according to estimates. Malta's direct investment position in the U.S. totaled $\$ 689$ million as of 2015 , the latest data point available, which is markedly higher from its near-zero investment stock prior to 2010.
U.S. FDI Position in Malta


Malta FDI Position in the U.S.
Billion \$


FDI position based on a historic-cost basis, 2000-2016.
Note: Dotted line indicates that data has been suppressed for a particular year to avoid disclosure of individual company data. *Latest year of available data

## \$0.3 bn

U.S. Goods Exports to Malta, 2016
2.6\% The U.S. supplied 2.6\% of Malta's total imports..
6.0\% ...but the U.S. share increases to 6.0\%
when intra-EU trade is excluded from the total.

Top Five U.S. Goods Exports to Malta (\$ millions)


Top State Trade Partners Exports of Goods (\$ millions)

| 1 | 2 | 3 | 4 | 5 |
| :---: | :---: | :---: | :---: | :---: |
| 83.7 | 71 | 66.2 | 10 | 8.9 |
| Louisiana | Georgia | Texas | California | New Jersey |

## $\$ 1.3$ bn

## U.S. Goods Imports from Malta, 2016

Trade in Goods
26.1\% The U.S. received 26.1\% of the total goods Malta exported to the world...
43.4\% ...but the U.S. share increases to 43.4\% when intra-EU trade is excluded from the total.

Top Five U.S. Goods Imports from Malta (\$ millions)


Top State Trade Partners Imports of Goods (\$ millions)

| 1 | 2 | 3 | 4 | 5 |
| :---: | :---: | :---: | :---: | :---: |
| 807.5 | 413.6 | 11.4 | 8.5 | 6.2 |
| California | Florida | Texas | Michigan | Illinois |

U.S. Services Exports to Malta, 2016

## \$0.6 bn

U.S. Services Imports from Malta, 2016

## Netherlands \& the United States

 other deals.

## \$847.4 bn

## Foreign Direct Investment (FDI), 2016

## \$355.2 bn

## Foreign Direct Investment (FDI), 2016

Investment between the U.S. and the Netherlands is skewed toward the latter, with America's investment stake in the Netherlands more than double the amount of Dutch investment in the U.S. Still, the U.S. is a prime foreign destination for Dutch firms, which recorded an estimated $\$ 305.1$ billion in affiliate sales in the U.S. during 2016. The employment balance clearly favors the U.S. with the gap as wide as 218,000 jobs, according to estimates. Amsterdam-North Holland is the 3rd largest source of onshored jobs to America of all European metro regions.
U.S. FDI Position in Netherlands


Netherlands FDI Position in the U.S. Billion \$


FDI position based on a historic-cost basis, 2000-2016

## \$39.7 bn

U.S. Goods Exports to Netherlands, 2016
8.0\% The U.S. supplied 8.0\% of Netherlands's total imports...
15.1\% ...but the U.S. share increases to 15.1\% when intra-EU trade is excluded from the total.

Trade in Goods

## \$16.1 bn

## U.S. Goods Imports from Netherlands, 2016

3.6\% The U.S. received 3.6\% of the total goods Netherlands exported to the world...
14.7\% ...but the U.S. share increases to $14.7 \%$ when intra-EU trade is excluded from the total.

Top Five U.S. Goods Exports to Netherlands (\$ millions)


Top State Trade Partners Exports of Goods (\$ millions)

| 1 | 2 | 3 | 4 | 5 |
| :---: | :---: | :---: | :---: | :---: |
| $\mathbf{6 , 3 7 3}$ | $\mathbf{5 , 4 6 0}$ | $\mathbf{2 , 3 7 0 . 3}$ | $\mathbf{2 , 1 7 2 . 6}$ | $\mathbf{1 , 5 7 1 . 6}$ |
| Texas | California | Louisiana | Washington | New Jersey |

Top Five U.S. Goods Imports from Netherlands (\$ millions)


Top State Trade Partners Imports of Goods (\$ millions)

| 1 | 2 | 3 | 4 | 5 |
| :---: | :---: | :---: | :---: | :---: |
| $1,438.9$ | $1,322.9$ | $1,321.4$ | $1,143.3$ | 778 |
| California | Texas | New Jersey | New York | Georgia |

## \$9.8 bn

U.S. Services Imports from Netherlands, 2016

## 

 other deals.

## \$32.3 bn

## Foreign Direct Investment (FDI), 2016

## \$25.5 bn

 Foreign Direct Investment (FDI), 2016The investment balance favors Norway, with U.S. direct investment totaling $\$ 32.3$ billion in 2016, but the gap in investment is narrowing. America's investment position in Norway is now only $27 \%$ more than Norwegian direct investment in the U.S. Still, the employment balance is heavily skewed in favor of Norway, with U.S. foreign affiliates employing almost 50,000 Norwegian workers, according to 2016 estimates, a significant figure compared to the 7,140 workers on the payrolls of Norweigan companies in the U.S.
U.S. FDI Position in Norway


Norway FDI Position in the U.S.


FDI position based on a historic-cost basis, 2000-2016.

## $\$ 3.9$ bn

U.S. Goods Exports to Norway, 2016
6.4\% The U.S. supplied $6.4 \%$ of Norway's total imports...
$16.7 \%$...but the U.S. share increases to $16.7 \%$ when imports from the EU are excluded from the total.

## \$4.4 bn

## U.S. Goods Imports from Norway, 2016

4.2\% The U.S. received 4.2\% of the total goods Norway exported to the world...
19.5\% ...but the U.S. share increases to 19.5\% when exports to the EU are excluded from the total.

Top Five U.S. Goods Exports to Norway (\$ millions)


Top State Trade Partners Exports of Goods (\$ millions)

| 1 | 2 | 3 | 4 | $\mathbf{5}$ |
| :---: | :---: | :---: | :---: | :---: |
| 925.6 | 537.5 | 505.3 | 295.3 | 181.4 |
| Washington | Texas | California | South <br> Carolina | Louisiana |

Top Five U.S. Goods Imports from Norway (\$ millions)


Top State Trade Partners Imports of Goods (\$ millions)

| 1 | 2 | 3 | 4 | 5 |
| :---: | :---: | :---: | :---: | :---: |
| 702.8 | 666 | 425 | 363.8 | 311.8 |
| Pennsylva- <br> nia | New Jersey | Texas | New York | California |

## \$3.1 bn

U.S. Services Exports to Norway, 2016

## \$2.7 bn

U.S. Services Imports from Norway, 2016

## Poland \& the United States

United States in Poland

189,210


Poland in the United States

## 714

Jobs directly supported by majority-owned affiliates. Estimates for 2016. Total U.S.-related jobs are likely to be higher, because these figures do not include jobs
created by trade flows, indirect employment effects through distributors or suppliers, or via non-equity arrangements such as strategic alliances, joint ventures, or

> other deals.

## \$11.6 bn

## Foreign Direct Investment (FDI), 2016



## \$1.5 bn

## Foreign Direct Investment (FDI), 2015*

As one of the largest markets in central Europe, Poland has attracted significant sums of market-seeking U.S. foreign direct investment. At an estimated $\$ 68.9$ billion, the U.S. asset base in Poland is significantly larger than America's asset base in small developed nations (Finland, Portugal, Greece, Austria). The estimated U.S. affiliate workforce of 189,210 workers ranks number one among EU13 countries by a wide margin. U.S. companies added another 3,710 Polish workers to their payrolls in 2016, according to estimates. Polish firms have yet to make significant investments in the United States.
U.S. FDI Position in Poland


Poland FDI Position in the U.S.
Billion \$


FDI position based on a historic-cost basis, 2000-2016
Note: Dotted line indicates that data has been suppressed for a particular year to avoid disclosure of individual company data. *Latest year of available data



Top State Trade Partners Exports of Goods (\$ millions)

| 1 | 2 | 3 | 4 | 5 |
| :---: | :---: | :---: | :---: | :---: |
| 328.5 | 326.5 | 275.2 | 274.7 | 247.5 |
| California | Georgia | Illinois | Texas | New York |

4\%
..but the U.S. share increases to 7.0\% when intra-EU trade is excluded from the total.

Top Five U.S. Goods Exports to Poland (\$ millions)
2.0\% The U.S. supplied 2.0\% of Poland's total imports...

## $\$ 6.0$ bn

U.S. Goods Imports from Poland, 2016
11.6\% ...but the U.S. share increases to $11.6 \%$ when intra-EU trade is excluded from the total.

Top Five U.S. Goods Imports from Poland (\$ millions)


Top State Trade Partners Imports of Goods (\$ millions)

| 1 | 2 | 3 | 4 | 5 |
| :---: | :---: | :---: | :---: | :---: |
| 579.8 | 541.2 | 416.4 | 413.1 | 398.5 |
| Texas | Connecticut | Michigan | New Jersey | New York |

## $\$ 1.9$ bn

## Portugal \& the United States

 other deals.


FDI position based on a historic-cost basis, 2000-2016.
Note: Dotted line indicates that data has been suppressed for a particular year to avoid disclosure of individual company data.

## \$0.9 bn

U.S. Goods Exports to Portugal, 2016
1.4\% The U.S. supplied 1.4\% of Portugal's total imports...
6.4\% ...but the U.S. share increases to 6.4\% when intra-EU trade is excluded from the total.

## \$3.2 bn

## U.S. Goods Imports from Portugal, 2016

4.9\% The U.S. received 4.9\% of the total goods Portugal exported to the world...
19.4\% ...but the U.S. share increases to 19.4\% when intra-EU trade is excluded from the total.

Top Five U.S. Goods Imports from Portugal (\$ millions)


Top State Trade Partners Imports of Goods (\$ millions)

| $\mathbf{1}$ | $\mathbf{2}$ | $\mathbf{3}$ | $\mathbf{4}$ | $\mathbf{5}$ |
| :---: | :---: | :---: | :---: | :---: |
| 591.8 | 419.6 | 305 | 284.5 | 161.1 |
| New Jersey | Tennessee | California | New York | Texas |

U.S. Services Exports to Portugal, 2016

## \$1.7 bn

U.S. Services Imports from Portugal, 2016

## Romania \& the United States

United States in Romania

66,402


Romania in the United States

## < 50

Jobs directly supported by majority-owned affiliates. Estimates for 2016. Total U.S.-related jobs are likely to be higher, because these figures do not include jobs
created by trade flows, indirect employment effects through distributors or suppliers, or via non-equity arrangements such as strategic alliances, joint ventures, or other deals.

## \$2.6 bn

## Foreign Direct Investment (FDI), 2016

## \$0.1 bn

## Foreign Direct Investment (FDI), 2015*

America's asset base in Romania is small relative to other EU members, with assets totaling an estimated $\$ 14.4$ billion in 2016, but U.S. affiliates added 1,300 Romanian workers to their payrolls in 2016, employing an estimated 66,402 employees and placing Romania 4th among the EU13 countries in terms of jobs supported. Meanwhile, Romania's investment in the U.S. is relatively small at just $\$ 85$ million in 2015, the latest year of available data. Romanian multinationals employed fewer than 50 employees in the U.S. in 2016.
U.S. FDI Position in Romania


Romania FDI Position in the U.S.
Billion \$ $\qquad$
0001020304050607080910111213141516

FDI position based on a historic-cost basis, 2000-2016
Note: Dotted line indicates that data has been suppressed for a particular year to avoid disclosure of individual company data. *Latest year of available data

## \$0.7 bn

U.S. Goods Exports to Romania, 2016
$\begin{array}{ll}\text { 0.9\% } & \begin{array}{l}\text { The U.S. supplied } \\ \\ 0.9 \% \text { of Romania's }\end{array}\end{array}$ total imports...
4.1\% but the U.S. share increases to 4.1\% when intra-EU trade is excluded from the total.

Top Five U.S. Goods Exports to Romania (\$ millions)


Top State Trade Partners Exports of Goods (\$ millions)

| 1 | 2 | 3 | 4 | 5 |
| :---: | :---: | :---: | :---: | :---: |
| 92.5 | 65.4 | 45.7 | 37.2 | 32.5 |
| Texas | California | Pennsylva- | New York | Michigan |

California Pennsylva- New York Michigan nia
U.S. Services Exports to Romania, 2016

## \$2.0 bn

## U.S. Goods Imports from Romania, 2016

$1.7 \% \quad$ The U.S. received $1.7 \%$ of the total goods Romania exported to the world...
$6.7 \%$...but the U.S. share increases to $6.7 \%$ when intra-EU trade is excluded from the total.

Top Five U.S. Goods Imports from Romania (\$ millions)


Top State Trade Partners Imports of Goods (\$ millions)

| 1 | 2 | 3 | 4 | 5 |
| :---: | :---: | :---: | :---: | :---: |
| 282 | 177.7 | 132.7 | 126.5 | 120.3 |
| Texas | South | Michigan | Georgia | New York |

## Slovakia \& the United States

United States in Slovakia

44,574


Slovakia in the United States

## < 50

Jobs directly supported by majority-owned affiliates. Estimates for 2016. Total U.S.-related jobs are likely to be higher, because these figures do not include jobs created by trade flows, indirect employment effects through distributors or suppliers, or via non-equity arrangements such as strategic alliances, joint ventures, or


FDI position based on a historic-cost basis, 2000-2016.
Note: Dotted line indicates that data has been suppressed for a particular year to avoid disclosure of individual company data.

## \$0.3 bn

## U.S. Goods Exports to Slovakia, 2016

0.5\% The U.S. supplied $0.5 \%$ of Slovakia's total imports...
2.4\% ...but the U.S. share increases to 2.4\% when intra-EU trade is excluded from the total.

Top Five U.S. Goods Exports to Slovakia (\$ millions)


Top State Trade Partners Exports of Goods (\$ millions)

| 1 | 2 | 3 | 4 | 5 |
| :---: | :---: | :---: | :---: | :---: |
| 39.9 | 25.9 | 21.4 | 18.9 | 18 |
| Pennsylva- <br> nia | California | Missouri | Michigan | Tennessee |

2.4\% The U.S. received $2.4 \%$ of the total goods Slovakia exported to the world...

## \$2.5 bn

## U.S. Goods Imports from Slovakia, 2016

16.4\% ...but the U.S. share increases to 16.4\% when intra-EU trade is excluded from the total.

Top Five U.S. Goods Imports from Slovakia (\$ millions)


Top State Trade Partners Imports of Goods (\$ millions)

| 1 | 2 | 3 | 4 | 5 |
| :--- | :---: | :---: | :---: | :---: |
| 485.4 | 434.8 | 340.3 | 268 | 183.9 |
| Rhode | Texas | California | Florida | Virginia |
| Island |  |  |  |  |

## Slovenia \& the United States

United States in Slovenia

5,304



Slovenia in the United States

## < 50

Jobs directly supported by majority-owned affiliates. Estimates for 2016. Total U.S.-related jobs are likely to be higher, because these figures do not include jobs
created by trade flows, indirect employment effects through distributors or suppliers, or via non-equity arrangements such as strategic alliances, joint ventures, or

## \$5.7 bn <br> Global Outward FDI from Slovenia, 2016

On a global basis, worldwide foreign direct investment in Slovenia totaled $\$ 12.7$ billion in 2016, a record high. Meanwhile, Slovenia's outward FDI position was less than half that figure, or $\$ 5.7$ billion, and declining. U.S. direct investment in Slovenia supported over 5,000 jobs, while Slovenian investment had a relatively small impact to the employment situation in the U.S. Estimated U.S. foreign affiliate sales in Slovenia were $\$ 945$ million, compared with just $\$ 3$ million of foreign affiliate sales that Slovenian firms made in the U.S.

## World FDI Stock in Slovenia



Slovenia Outward FDI Stock to the World Billion \$


FDI position based on a historic-cost basis, 2000-2016
Note: Due to lack of available data for U.S.-Slovenia FDI trends, global outward and inward FDI stock were used.

## \$331 m

U.S. Goods Exports to Slovenia, 2016
1.3\%

The U.S. supplied 1.3\% of Slovenia's total imports...
4.6\% ...but the U.S. share increases to 4.6\% when intra-EU trade is excluded from the total.

Top Five U.S. Goods Exports to Slovenia (\$ millions)


Top State Trade Partners Exports of Goods (\$ millions)

| 1 | 2 | 3 | 4 | 5 |
| :---: | :---: | :---: | :---: | :---: |
| 77.6 | 52.8 | 37.3 | 25.3 | 14.9 |
| Texas | South | California | Louisiana | Georgia |

## \$752 m

U.S. Goods Imports from Slovenia, 2016
1.8\%

The U.S. received 1.8\% of the total goods Slovenia exported to the world...
7.2\% ...but the U.S. share increases to $7.2 \%$ when intra-EU trade is excluded from the total.

Top Five U.S. Goods Imports from Slovenia (\$ millions)


Top State Trade Partners Imports of Goods (\$ millions)

| 1 | 2 | 3 | 4 | 5 |
| :---: | :---: | :---: | :---: | :---: |
| 110.5 | 82.6 | 47.4 | 43.3 | 42.9 |
| Colorado | New Jersey | Tennessee | New York | Georgia |

## \$88 m

U.S. Services Imports from Slovenia, 2016

## 

 other deals.

## \$37.4 bn

Foreign Direct Investment (FDI), 2016

## \$68.2 bn

Foreign Direct Investment (FDI), 2016
Since 2011, the investment balance shifted in favor of the U.S., as Spain's economy was squeezed by a severe recession and resulting austerity measures. Since then, U.S. direct investment in Spain has been recovering, amounting to $\$ 37.4$ billion in 2016. Originally not a strategic priority to Spanish firms, the U.S. has seen foreign direct investment stock grow almost five-fold over the last ten years. Spanish investment in the U.S. has increased every year since 2002. U.S. affiliates based in Spain added roughly 3,600 workers to their payrolls in 2016, and employ about 2.2 times as many workers as Spanish affiliates in the U.S., according to estimates.


## $\$ 10.4$ bn

U.S. Goods Exports to Spain, 2016
3.8\% The U.S. supplied 3.8\% of Spain's total imports...
9.9\% ...but the U.S. share increases to 9.9\% when intra-EU trade is excluded from the total.

Top Five U.S. Goods Exports to Spain (\$ millions)


Top State Trade Partners Exports of Goods (\$ millions)

| 1 | 2 | 3 | 4 | 5 |
| :---: | :---: | :---: | :---: | :---: |
| 1,517 | $1,023.5$ | 677.2 | 655.5 | 464.7 |
| California | Texas | South <br> Carolina |  | Louisiana |
|  |  |  |  |  |

## \$13.4 bn

## U.S. Goods Imports from Spain, 2016

4.3\% The U.S. received 4.3\% of the total goods Spain exported to the world...
$12.7 \%$...but the U.S. share increases to 12.7\% when intra-EU trade is excluded from the total.

Top Five U.S. Goods Imports from Spain (\$ millions)


Top State Trade Partners Imports of Goods (\$ millions)
U.S. Services Exports to Spain, 2016

## \$6.3 bn

U.S. Services Imports from Spain, 2016

Sweden \& the United States

United States in Sweden

## 73,032



Sweden in the United States

214,812

Jobs directly supported by majority-owned affiliates. Estimates for 2016. Total U.S.-related jobs are likely to be higher, because these figures do not include jobs
created by trade flows, indirect employment effects through distributors or suppliers, or via non-equity arrangements such as strategic alliances, joint ventures, or


#### Abstract

other deals.


## \$27.1 bn

## Foreign Direct Investment (FDI), 2016

## $\$ 46.9$ bn

Foreign Direct Investment (FDI), 2016

The investment balance favors the U.S., with Swedish direct investment in the U.S. totaling $\$ 46.9$ billion, while U.S. firms invested $\$ 27.1$ billion in Sweden in 2016. The value added of Swedish affiliates is the U.S. also exceeded that of U.S. foreign affiliates. The employment balance is heavily in favor of the United States, according to 2016 estimates, with the Stockholm area ranking as the ninth most important source of onshored jobs to America of all European metro regions.


## \$3.8 bn

U.S. Goods Exports to Sweden, 2016
$\begin{array}{ll}\text { 2.7\% } & \text { The U.S. supplied } \\ & \text { 2.7\% of Sweden's }\end{array}$ 2.7\% of Sweden
9.3\% ...but the U.S. share increases to $9.3 \%$
when intra-EU trade is excluded from the total.

Top Five U.S. Goods Exports to Sweden (\$ millions)


Top State Trade Partners Exports of Goods (\$ millions)

| 1 | 2 | 3 | 4 | ( |
| :---: | :---: | :---: | :---: | :---: |
| 454.9 | 308 | 218.6 | 208.8 | 203.1 |
| California | Ohio | Massachu- <br> setts | New York | Texas |

## \$9.7 bn

U.S. Goods Imports from Sweden, 2016
7.3\% The U.S. received 7.3\% of the total goods Sweden exported to the world...

7 8\% ...but the U.S. share increases to $17.8 \%$ when intra-EU trade is excluded from the total.

Top Five U.S. Goods Imports from Sweden (\$ millions)


Top State Trade Partners Imports of Goods (\$ millions)

## \$5.9 bn

U.S. Services Exports to Sweden, 2016

## \$3.1 bn

U.S. Services Imports from Sweden, 2016

## Switzerland \& the United States

United States in Switzerland

102,408

Switzerland in the United States

## 477,564

Jobs directly supported by majority-owned affiliates. Estimates for 2016. Total U.S.-related jobs are likely to be higher, because these figures do not include jobs created by trade flows, indirect employment effects through distributors or suppliers, or via non-equity arrangements such as strategic alliances, joint ventures, or other deals.

## \$172.6 bn

Foreign Direct Investment (FDI), 2016

## \$310.8 bn

## Foreign Direct Investment (FDI), 2016

The investment balance favors the U.S.-direct investment in Switzerland totaled $\$ 172.6$ billion in 2016 versus $\$ 310.8$ billion of Swiss investment in the U.S. Switzerland has one of the largest asset bases in the U.S. of any nation at $\$ 1.2$ trillion (mainly in services like insurance and financial services), according to 2016 estimates. Estimates show the employment balance significantly favors the United States, and that both U.S. affiliates in Switzerland and Swiss affiliates in the U.S. each added thousands of additional workers to their payrolls in 2016.
U.S. FDI Position in Switzerland

Billion \$


Switzerland FDI Position in the U.S.
Billion \$

FDI position based on a historic-cost basis, 2000-2016.
\$22.8 bn
U.S. Goods Exports to Switzerland, 2016
8.9\% The U.S. supplied $8.9 \%$ of Switzerland's total imports...
20.1\% ...but the U.S. share increases to 20.1\% when imports from the EU are excluded from the total.

## \$36.3 bn

## U.S. Goods Imports from Switzerland, 2016

12.2\% The U.S. received $12.2 \%$ of the total goods Switzerland exported to the world...
23.6\% ...but the U.S. share increases to $23.6 \%$ when exports to the EU are excluded from the total.

Top Five U.S. Goods Exports to Switzerland (\$ millions)


Top State Trade Partners Exports of Goods (\$ millions)

| 1 | (2 | 3 | 4 | 5 |
| :---: | :---: | :---: | :---: | :---: |
| 6,455.8 | $3,937.4$ | $2,031.3$ | $1,768.5$ | $1,243.9$ |
| New York | Nevada | California | Massachu- <br> setts | Florida |

Top Five U.S. Goods Imports from Switzerland (\$ millions)


Top State Trade Partners Imports of Goods (\$ millions)

| 1 | 2 | 3 | 4 | 5 |
| :---: | :---: | :---: | :---: | :---: |
| 8,340 | $5,528.9$ | $3,757.6$ | $2,705.1$ | $1,937.4$ |
| New York | New Jersey | Pennsylva- <br> nia | California | Kentucky | nia

## \$32.6 bn

## \$23.8 bn

U.S. Services Imports from Switzerland, 2016

## Turkey \& the United States



Note: Dotted line indicates that data has been suppressed for a particular year to avoid disclosure of individual company data.

U.S. Services Exports to Turkey, 2016

## $\$ 1.9$ bn

U.S. Services Imports from Turkey, 2016

United States in United Kingdom

$$
1,444,014
$$



## 1,162,800

Jobs directly supported by majority-owned affiliates. Estimates for 2016. Total U.S.-related jobs are likely to be higher, because these figures do not include jobs created by trade flows, indirect employment effects through distributors or suppliers, or via non-equity arrangements such as strategic alliances, joint ventures, or other deals.

## \$682.4 bn

Foreign Direct Investment (FDI), 2016

## \$555.7 bn

## Foreign Direct Investment (FDI), 2016

In terms of the U.S.-U.K. investment balance, the U.S. had a larger net cross-border impact in 2016. U.S. foreign direct investment in the United Kingdom totaled a record $\$ 682.4$ billion in 2016, and the U.K.'s foreign direct investment in the U.S. increased to $\$ 555.7$ billion. Estimated sales of American and British affiliates totaled more than $\$ 1.1$ trillion in 2016, with over 20,000 workers added to the payrolls in each country. U.S affiliates employed over 1.4 million workers in the U.K. while U.K. affiliates employed roughly 1.2 million Americans, according to 2016 estimates. London is the top source of onshored jobs to America of all European metro regions, and Oxford-Gatwick-South East ranks 8th.
U.S. FDI Position in United Kingdom

Billion \$


United Kingdom FDI Position in the U.S.
Billion \$


FDI position based on a historic-cost basis, 2000-2016.
\$55.3 bn
U.S. Goods Exports to United Kingdom, 2016
9.3\% The U.S. supplied 9.3\% of United Kingdom's total imports...
$18.7 \%$...but the U.S. share increases to 18.7\% when intra-EU trade is excluded from the total.

## $\$ 54.3$ bn

U.S. Goods Imports from United Kingdom, 2016
14.8\% The U.S. received $14.8 \%$ of the total goods United Kingdom exported to the world...
28.1\% ...but the U.S. share increases to 28.1\% when intra-EU trade is excluded from the total.

Top Five U.S. Goods Exports to United Kingdom (\$ millions)


Top State Trade Partners Exports of Goods (\$ millions)

| $\mathbf{1}$ | $\mathbf{2}$ | $\mathbf{3}$ | $\mathbf{4}$ | $\mathbf{5}$ |
| :---: | :---: | :---: | :---: | :---: |
| 5,543.7 | $5,432.9$ | $3,986.8$ | $3,565.8$ | $3,074.0$ |
| New York | California | Texas | Washington | Utah |

Top Five U.S. Goods Imports from United Kingdom (\$ millions)


Top State Trade Partners Imports of Goods (\$ millions)

